Devansh Dhadda

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Experience

Founder's Office *Aug 2026 - Present*
DaMENSCH
Men's innerwear and apparel brand

- **Returns experience redesign** - Owned problem analysis, journey design and product requirements to improve the customer returns flow
- **Customer feedback & experience** - Designed end-to-end feedback journeys across NPS, order reviews, shopping and delivery experiences; conducted customer calls to understand product experiences and uncover issues
- **Customer support** - Built analysis tools to investigate support issues, assess channel performance and help the team make sharper decisions

Founder's Office *Jun 2025 - Jul 2026*
CarbonStrong Technologies *Bengaluru*
Decarbonising cement using industrial waste - backed by Rainmatter (Nithin Kamath), DeVC (Z47) and Spectrum Impact

- **USD 1.3M seed round | 50% oversubscribed** - Closed the round; owned financial modelling, investor materials, outreach and term-sheet negotiations through SHA/SSA execution
- **USD 10M revenue SPV | Structuring** - Worked on structuring an SPV with a USD 10Bn+ steel conglomerate; ran commercials, pricing and negotiations to outcompete 3 of India's top 5 cement producers for the same feedstock
- **USD 250K+ across 6 grants** - Authored every application and managed pilots, trials and programme reporting
- **Commercial strategy & operations** - Drove pricing, competitive positioning, market sizing and plant siting; managed treasury, legal, compliance and CA/CS coordination

Strategic Project Analyst Intern *Jan 2025 - May 2025*
Qapita *Hyderabad & Bengaluru*
Equity software for cap tables, ESOPs and secondary transactions - backed by Charles Schwab, Citi and East Ventures

- **USD 26.5M Series B support** - Supported a USD 2M+ enterprise deal with a USD 150Bn+ financial-services firm that became an anchor investor; contributed round-size analysis, investor collateral and pitch materials
- **USD 16M across 2 M&A transactions** - Executed financial modelling, valuation, synergy analysis and deal structuring
- **Product analytics** - Built analytics from scratch, turning fragmented data into structured reporting; the function justified a dedicated hire after my internship
- **Board & CXO reporting** - Owned quarterly board agendas, decks and reporting

Investment Banking - CFO Intern *Jul 2024 - Dec 2024*
Deutsche Bank *Mumbai*
Received a pre-placement offer

- **P&L analysis** - Analysed performance across IB O&A business lines, identified opportunities and risks, and prepared CFO commentary
- **Financial modelling** - Built models enabling SWOT analysis across business verticals and informing business direction
- **Executive reporting** - Prepared P&L performance presentations and actionable insights for leadership from VP to CFO

Education

Birla Institute of Technology and Science (BITS), Pilani *2021 - 2025*
BE in Mechanical Engineering | Minor in Finance

- **Top 5%** - Among 180+ students in the Finance Minor
- **Sponsorship Head | TEDxBITS Hyderabad** - Led a 15+ person team; raised USD 5,000 in sponsorships; managed a 200+ attendee event with a USD 15,000 budget and generated USD 7,000 in merchandise sales

CFA Level I cleared *August 2024*
Appearing for CFA Level II *May 2027*